

GLENAVON ANGUS

2026 Spring Newsletter

Welcome, what a character building year. A decile 1 (bottom 10% historically) rainfall year (355mm YTD vs 650YTD L/term Ave) with a welcome 11mm fall this week (Oct 13th) the largest single fall since Feb 1. We made some very big (80%....yes 80%) stocking rate adjustments in Autumn, sitting on 1300kg/DM May 1 (our target is 2100kg) - see pasture budget chart below. These included cattle on the road, containment feeding at OBB, agistment in the Riverina (their best season in a generation) for all steers and heifers as well as commercial cows sent to channel country at Jundah, QLD in April-see below

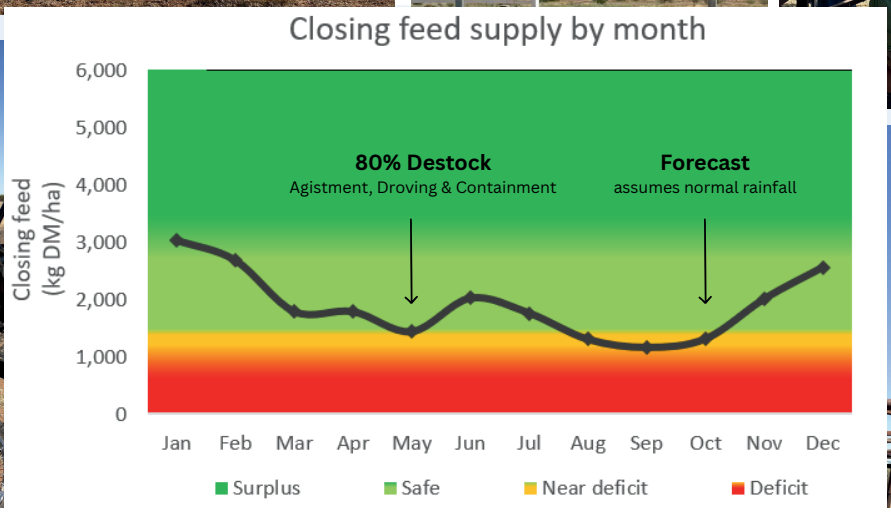
All agistment stock are now home with the exception of steers which will go straight to the feedlots in Nov & Dec. As I write, all Stud animals are being fed every 2nd day by the mixer at OBB, and commercial animals on the same routine with cereal hay and DDG on the ground in larger mobs. Despite being fully stocked (40,000dse) with just 1200kg/DM and feeding heavily, we have 100% ground cover and around 80% of paddocks resting awaiting meaningful rainfall. We note that the entire rainfall pattern looks set to change with 30% above average rainfall predicted Nov thru Feb.













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2026 Sale Recap

Our 2026 sale exceeded all expectations in a Decile 1 rainfall year with a full clearance and average of $10,422.We sincerely thank all the local and interstate supporters of our program. The top priced Bull V48, an elite growth Patriarch son out of an Intensity daughter, sold locally to the Grills Family.

We have spare bulls available now for private sale, suitable for cow or heifer joining.











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GLENAVON
42nd ANNUAL SALE
130 Bulls






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Spring Joining Program

Joining is well underway. Our AI program was completed on our normal schedule of late Sept (Heifers), Cows (early Oct), and ET over 2 days the 2nd week of Oct. The optimist in me is reminded that dry springs whilst terrible for pasture budgets, often results in high conception. Spring 2023 was a recent example and the only time in our history that we scanned ›100% for pregnancies from our 6-7 week joining in Stud and commercial cows thanks to high PTIC rates and lots of twins.

AI cut off date? Our data shows for cows (calving date until AI date) that 8 weeks is the inflection point. We have an AI success rate of 50% for those calving 8-9 weeks prior to AI, climbing to 57% for those 9-10 weeks prior, and 65%+ for those 10 weeks or more. It falls off a cliff once you sneak inside the 8 weeks.

Our ET program saw us implant ›150 embryo's early Oct, our largest ever. We used a mix of sexed and unsexed semen, in both IVF and MOET programs. A dry start to spring + cereal hay 8 weeks prior to implant helped with recipient cow preparation, with 86% of recips programmed being implanted (judged by Udo our technician). We usually work on 75%, and often it can be well below this level, which generally coincides with wet years and a green flush of spring feed – ie 2025.



Dr. Udo Mahne - Embyro Life



Genetics used this Spring

Our AI program consisted of 4 sires – the $140k Knowla VIP, our Booroomooka New Ground son T275 purchased in 2024, the $275,000 Cluden Newry Uppercut U15 and the $300,000 Clunie Range Untouchable U441.

Our Stud AI backup bulls are elite homebred sons by Tehama Patriarch, RR Endeavor, T/D Doc Ryan and Landfall Signature. We purchased a Hart Network son, a sireline we have been following closely for some time, from another stud in August who is on stud 1st calf heifer duties.

Our commercial herd are joined in mobs of around 200 for our cows with a team of mixed age older bulls. 1st calvers are joined to yearling sons of Doc Ryan, and heifers are currently joined in 3 mobs of 200-300 with teams of 8-10 yearling bulls, sired predominately by Doc Ryan and Landfall Signature.

The yearling bulls used this spring are likely to feature among the opening lots as 2yo's at next years sale. We expect to offer several hundred PTIC heifers in March in tight 3 week calving windows.



Glenavon Plantation U020



Booroomooka New Ground T275



Knowla V.I.P V264



Clunie Range Untouchable U441



Glenavon Sash Q041 - Donor



Glenavon Delima N152 - Donor



Multi-Sire Joining Tips and Outcomes

Bull Management

We have collected great data over the past decade having moved from largely single sire joining to joining in larger mobs with teams of bulls. In recent years the most powerful data point has been the significant reduction in bull injuries during joining (averaging around 7% now, vs 25% previously) from one management change – removing bulls throughout the joining period. This has boosted the longevity of our bull team and materially lowered our calf cost.

Our tips for joining in larger mobs:

- Join at 2-3% ratio to start (3%-4% for Yearlings)
- Check bulls regularly (2-3 times per week) and identify dominant bulls early
- Remove up to half of the dominant bulls (poor condition) after 3-4 weeks to avoid injury – at this stage 50-60% of females should be pregnant, so you can leave just a 1% bull ratio for the remainder of joining

Glenavon Data Points

- Far less bull breakdowns (7% during joining vs 25% by not removing bulls)
- High PTIC rates and slight skew toward more earlier pregnancies
- Less/no spare bulls needed – once removed, bulls will put on 2-3kg a day and can go back in if needed after a few weeks rest. For yearlings our data shows that on average, they will lose 1kg/day during joining, and put on 2.5kg/day for the first 30 days post removal.
- Highly efficient – checking a mob of 200 cows is a lot easier and more efficient than checking 5 mobs of 40.
- Larger mobs fit well with our mob rotations and pasture utilisation goals vs smaller mobs with inefficient grazing impact.
- Bull Breakdowns? It happens, rest assured that it is part of our service to you that we can supply bulls and solve problems during joining, often same day.



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FUTURE LEADERS PROGRAM

We were proud supporters of the 2026 GenAngus program and have since continued in a mentoring role. This is a truly powerful program that will enrich anyone's skillset and network and I would encourage all young people in the industry to aim high and apply for future intakes.



Prue with James & Tom from The Sisters Pastoral, VIC at Gen Angus Dinner

Soil Carbon Project

Having registered our project and baselined in Nov 2022, we completed our first T1 (retest) in Nov 2025 which showed meaningful improvement. In recent months we have worked through the Carbon Audit and submitted our final report to the regulator. Thanks to Prue, and Hamish Webb of Precision Pastures for what really was a herculean effort. We expect to share some positive news on this front in coming months when ACCU issuance is confirmed.



Trial - Urea vs Jib Acid

Attempting to boost our pasture budget whilst animals were in containment, in early June we trialled Urea + Boron (88kg/ha), and a separate Jib Acid/liquid N micronutrient mix on approx. 500ha each. The results exceeded our expectations growing around 500kg/dm/ha Jib in 4-6weeks, the Urea several months. Prairie grass in particular thrived post Jib application (see photo below). This feed was a fraction of the cost of buying in more hay/grain and allowed all females to come out of confinement and calve on grass, see pasture budget page 1.



Above- Prairie Grass 5weeks post Jib Acid application



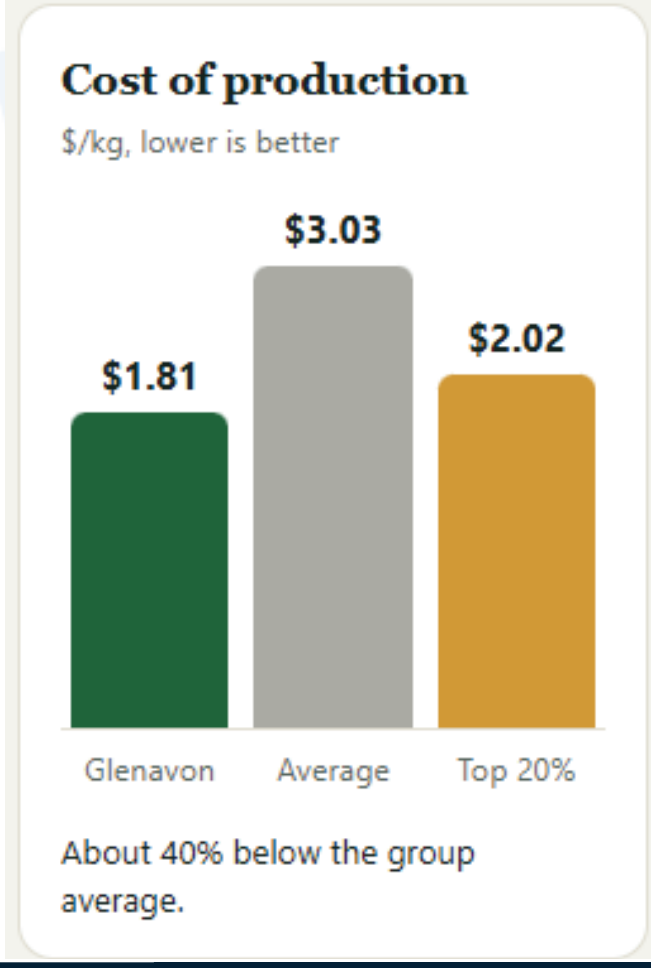


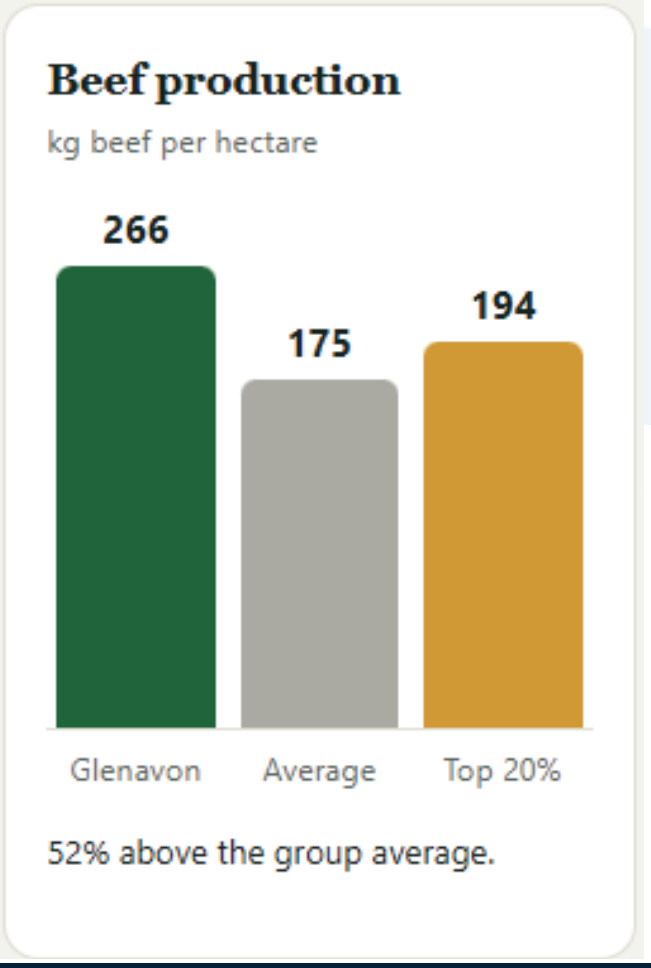
Agrista Benchmarking - 2025-26 Commercial Herd Data

Measure	Glenavon	Group average	Top 20%
Cost of production ($/kg, lower is better)	$1.81	$3.03	$2.02
Production (kg beef/ha)	266	175	194
Labour efficiency (DSE/FTE)	24,565	9,719	11,226
Average annual stocking rate (DSE/ha)	10.2	9.1	8.8

Observations of interest:

- Fertilizer (Triple plus spread at 150t/ha) accounted for around 25c of our $1.81 CoP
- Record production drove our elite CoP given the fixed cost nature of beef enterprises and the operational leverage from every extra kg of beef produced. We strive to sell our steers heavy, as close to 500kg as possible.
- All else being equal, if we sold them 100kg (20%) lighter (lower end of the feedlot grid) then our CoP would move from $1.81 to $2.26. If sold as weaners (250-300kg) our CoP would be circa $3.
- A Wagyu F1 operation using the Angus cow as the female base we est to have an additional 80c CoP to that of a straight Angus.







2027 Sales

PTIC Heifers - March

We plan to offer 300+ EU PTIC Glenavon blood commercial heifers in tight calving windows. This will be via Auctions Plus with an on farm viewing opportunity prior. The yearling bulls selected, dominated by sons of T/D Doc Ryan and Landfall Signature, represent the best new genetics of our breeding program, focussing on growth, structure and carcuss.

Annual Bull Sale - August

Our 43rd annual on Property sale will be held on Monday August 2nd 2027. A tight offering of 120 bulls, including our first AI & ET 2yo sons of Landfall Signature, T/D Doc Ryan and New Ground son Booroomooka T275. Our Yearling offering will include our first sons of Cluden Newry Uppercut & Clunie Range Untouchable.

A+ Bloodline Verification

A+ Bloodlines is an industry-first verification system by AuctionPlus that officially connects commercial livestock listings to the stud genetics behind them. When an agent posts the listing of cattle claiming Glenavon as it's bloodline, we instantly receive a message to verify the claim and our acceptance appears on the listing.

For commercial vendors this validates the investment made in quality seedstock and increases buyer confidence. Bidders can also filter catalogues or set alerts for specific verified genetics.

Data shows this free service is delivering higher clearances and prices vs non verified offerings, all 20+ lots we verified in recent months have sold at market premiums.



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Home Kill - Lamb

Despite having phased out prime lamb production in recent years we still have a handful of killers and with a qualified butcher in the Team (Haz) the quality and range of cuts coming out of the old OBB meat house has gone through the roof!



Team Update

Anthony Rosser and his family joined the team in March, bringing vast experience in grazing management and high stocking rate systems across various Australian environments.

Spring Wedding at OBB, congratulations to our newlyweds Haz & Tegan who celebrated their wedding with family and friends on 24th Oct. If we knew hosting a country wedding would bring the rain we definitely would have suggested an earlier wedding date!!!



Whats Coming Up?

- Guyra Campdraft Nov 27-29. We proudly continue our many decades of support by supplying cattle and as a sponsor.
- UNE Feeder School – Feb 8-11, 2027 – An Exceptional event. The 2027 lineup will be bigger and better. Sells out quickly. Posty is presenting our data and insights of feed budgeting and maximising production.
- Guyra Show Feb 19 & 20, 2027
- BEEF Australia - May 2-8, 2027. Both Prue and I will be attending for the full week. An absolute must for all beef producers.



Posty speaking on soil carbon at Beef 2024





Confinement Feeding & Infastructure

Our long term plans for confinement feeding became a reality this year. The build out of infrastructure was carefully considered with a focus on scale and efficiency. This involved upgrading B-double access, fencing pens, installing more water capacity, converting one hayshed bay into concerte floored commodity bunks, adding additional silo capacity, installing a roller mill and a new loader.

We purchased as large a mixer that our 140hp tractor could safely handle. A simple maintenance ration of cracked barley, cottonseed, DDG, straw and cereal hay met all our livestock goals, albeit costly. Animals were fed under a single hotwire with minimal wastage. Containment has been a wonderful tool that will be integral to our future dry period stocking rate adjustments.















Family

2026 has been a full year for the family, getting involved in the opportunities given to the kids at school. Their school Triple Crown was a goal for Poppy (14) & Elsie (12), which resulted in swimming 1.5km in the Dumaresq Dam, completing City 2 Surf and the Nineteen for Nineteen challenge. Poppy finished her first half marathon as part of an elective and played representative hockey for NCIS. Elsie's team won the local touch football finals in term 1 and continues to thrive at her new school.

Freddy (10) will join his older sisters at Boarding School next year as he commences middle school. Prue finished the Sydney Marathon in August, after a long winter training in Guyra! Posty, entering his 50th year, finally achieved a life long goal of walking the Kokoda track in late April with a great group of Walcha guys, a very moving and emotional experience. Looking ahead we're now busy with local horseriding events, water skiing, rowing, touch & tennis. A family holiday in Jan our main goal.











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POSTAGE PAID AUSTRALIA

CHECK OUT THE GLENAVON ANGUS WEBSITE